Business Journal

Jan 24, 2013, 7:01am EST

WSJ: Checkers, other restaurant chains embrace smaller venues

Enlarge Image



Nicholas Griner | Staff Checkers



Margaret Cashil

Staff Writer-Tampa Bay Business Journal

<u>Checkers Drive-In Restaurants Inc.</u> is one of several restaurant chains that have adopted strategies of getting smaller in order to grow.

The chain, which specializes in double-lane drive-thru dining, opened a single-lane prototype in Alabama in 2011, the *Wall Street Journal* reported.

The prototype, built next to a traditional store that was demolished, generated sales of \$1.2 million in its first year, compared with \$770,000 generated by the previous store in the year before it came down, according to the report.

This prototype cost about \$500,000 to build, compared to \$700,000 for the double-lane model.

In addition to Tampa-based Checkers, the report cited as an example <u>Famous Dave's of America Inc.</u>, a Minneapolis-based barbeque chain that recently <u>shared its plans to expand</u> in the Tampa Bay area with *Tampa Bay Business Journal*.